# STATE OF ARIZONA FILED

FEB 2 2 1995

### STATE OF ARIZONA

## DEPARTMENT OF INSURANCE

DEPARTMENT	<b>OF INSURANCE</b>
Ву	OF INSURANCE

				Dy	100
In the Matter	of	)	Docket No.	8608	
LEISURE WORLD	COMMUNITY	)	ORDER		
ASSOCIATION,	Petitioner	)			

On December 14, 1994, a hearing took place in the above-referenced matter. Steven Guttell appeared on behalf of Petitioner Leisure World Community Association ("Leisure World").

S. David Childers and John P. Flynn appeared on behalf of the National Council on Compensation Insurance ("NCCI"). Assistant Attorney General Peter H. Schelstraete appeared on behalf of the Arizona Department of Insurance ("Department").

Based upon the entire record in this matter, including all pleadings, motions, testimony, and exhibits admitted during the hearing of this matter, Administrative Law Judge Gregory Y. Harris has prepared the following Findings of Fact, Conclusions of Law, and Order for consideration and approval by the Director of the Arizona Department of Insurance (the "Director"). The Director adopts and enters the following Findings of Fact, Conclusions of Law and enters the following Order:

# FINDINGS OF FACT

- Leisure World is a nonprofit corporation doing business in Mesa, Arizona.
- 2. Leisure World initiated this proceeding under A.R.S. §20-367 to challenge the classification decision made by its workers compensation insurer, Industrial Indemnity Company

("Industrial"). Leisure World had the burden to prove its entitlement to the relief sought in its hearing request.

- 3. The NCCI holds a license in Arizona as a workers compensation rating organization. Under Arizona's laws relating to the establishment of workers compensation rates, insurers which sell workers compensation insurance in Arizona must belong to a rating organization and follow the rating system filed by the rating organization when classifying risks.
- 4. For the coverage at issue in this proceeding, Industrial subscribes to the rating and classification system NCCI has filed with the Department. The Department has approved this NCCI rating system, including the portion of the rating system at issue in this proceeding.
- 5. Like other Arizona employers, Leisure World pays workers compensation insurance premiums based upon a percentage of its payroll. Industrial used the uniform payroll rating and classification system administered by the NCCI to determine the premium to be paid by Leisure World to secure workers compensation insurance.
- 6. The terms and rules of the NCCI's rating system filed with and approved by this Department are published in the NCCI's Basic Manual for Workers Compensation and Employers

  Liability Insurance (the "Basic Manual"). Another publication, also filed with and approved by this Department, the Scopes of Basic Manual Classifications (the "Scopes Manual") contains detailed descriptions of the classification codes.
- 7. According to the Basic Manual, "[t]he object of the classification procedure is to assign the one basic

classification which best describes the business of the employer within a state." The Basic Manual further states that "[i]t is the business which is classified, and not the individual employments, occupations or operations within a business."

- 8. The Basic Manual further provides that within narrowly tailored limits, if a business operates multiple business operations, more than one classification code may be applied to these operations. Basic Manual Rule IV(D). At no time relevant to this proceeding has Leisure World's operations fallen within these limits. Thus, at all times relevant to this proceeding, the business operations of Leisure World should have been subject to the one classification applicable to its business operation and the standard classification applicable to the portion of Leisure World's work force that performs exclusively clerical functions.
- 9. Nevertheless, in both 1992 and 1993, Leisure World's previous insurer improperly applied eight separate classifications when calculating Leisure World's workers compensation insurance premium.
- 10. In 1994, Industrial applied a single classification (classification code 9015) to the bulk of Leisure World's payroll to calculate Leisure World's workers compensation insurance premium. Industrial classified the balance of Leisure World's payroll to the standard clerical employee classification (classification code 8810). Due to this classification change, Leisure World's workers compensation insurance coverage costs increased approximately \$40,000.00 over what the premium cost

would have been had Leisure World's labor force continued to be classified improperly in several different classifications.

- 11. In early 1994, Leisure World filed a request with the NCCI to challenge the rating classification assigned by Industrial to calculate Leisure World's workers compensation insurance premium.
- 12. On July 14, 1994, the NCCI convened its Arizona Classification and Review Panel (the "Panel") to consider Leisure World's challenge to the rating classification applied to calculate the cost of Leisure World's workers compensation coverage. The Panel considered and rejected Leisure World's challenge.
- 13. On July 19, 1994, the NCCI sent a copy of the Panel's decision to Leisure World. In this decision, the NCCI advised Leisure World that Leisure World's challenge had been rejected and that the rating classification would not be changed.
- 14. On August 16, 1994, Leisure World filed a timely request for hearing pursuant to A.R.S. §20-367. Leisure World disputed the NCCI's conclusion that Leisure World's business operation fell within the scope of classification code 9015. Leisure World contends that it should have been assigned to classification code 9060 in view of its operation of a golf club.
- 15. The central question to be resolved in this matter concerns the identification of the type of business Leisure World operates. The determination of Leisure World's business will in turn lead to the identification of the classification code applicable to Leisure World's business.

otherwise. For each of the past three years, these activities have accounted for less than 30% of Leisure World's payroll. Exhibit 27. Leisure World's other departments have accounted for more than 70% of its payroll during this time. Id.

Leisure World Department	1992 Payroll %	1993 <u>Payroll %</u>	1994 Payroll %	3 Year Average
Golf Other	23.06	23.46	23.75	23.43
Recreation	5.55	5.50	5.95	5.67
Landscaping	18.83	19.36	18.09	18.75
Security	14.65	14.38	13.86	14.29
Building				
Maintenance	11.82	12.53	12.44	12.27
Administration				
and finance	12.05	9.76	10.03	10.60
Health Care	7.16	7.62	7.59	7.46
Realty	3.36	3.40	3.50	3.42
Housekeeping	2.68	3.30	4.04	3.35
Bus Service	0.84	0.69	0.75	0.76

- 20. The NCCI contends that Leisure World operates as a homeowners association. As such, the NCCI contends that its rating system dictates that Leisure World should be classified in classification code 9015, applicable to "Buildings -- Operation by owner or lessee."
- 21. The Scopes Manual provides in relevant part that the following business operations fall within the scope of classification code 9015:

The Basic Manual Underwriting Guide classifies the following operations to Code 9015: bank and trust company employees engaged in care, custody or maintenance; night watch guards; elevator operators and starters; Boy and Girl Scout councils' camp operations; building maintenance and repair by real estate managing agents; condominiums or cooperatives; recreation vehicle campgrounds or parks; swimming pools, public; and trailer parks or trailer camps.

(emphasis added).

classification code for every type of business. Instead, the classification system groups businesses which face similar risks as a means of spreading the risk of loss consistent with the policy underlying Arizona's workers compensation laws. The classifications, as further described by the Scopes Manual serve as a guide to the determination of the applicable classification code. As explained in the Basic Manual, if the rating system does not describe a business, the classification code which most closely describes the business shall be applied to that business. "Such an assignment is controlled by all of the rules applicable to the assigned classification." Basic Manual, Rule IV(F).

- 23. Neither the Basic Manual or the Scopes Manual specifically refer to "homeowners associations" in any classification code, including 9015. However, classification code 9015 discusses operations that constitute substantial elements of the activities of Leisure World, or that describe the essence of its activities.
- 24. Leisure World functions in part as the operator of a condominium complex. As such, Leisure World performs building maintenance related to its care, maintenance and repair of condominium living units. In addition, Leisure World also performs the care, maintenance and repair of the community's common structures. Further, Leisure World maintains the landscaping of the community's common grounds. The Scopes Manual provides that businesses engaged in the performance of these tasks fall within the scope of classification code 9015.

28. The NCCI's most recent audit of Leisure World occurred in March 1994. In this audit conducted during an on-site visit to Leisure World, the NCCI concluded that the activities of Leisure World's leasing agent, golf course maintenance department, golf pro shop, landscape maintenance, security department, health services, recreation department, housekeeping, building maintenance, physical properties manager, community manager, administrative assistant, and transportation all fell within the scope of classification code 9015. At the same time, the audit concluded that employees involved in the realty department, security office, recreation office, and administrative office fell within the scope of classification code 8810. Leisure World did not refute this evidence.

Leisure World failed to establish that the NCCI 29. and Industrial improperly classified the business operations of The record of this proceeding supports the Leisure World. finding that the operation of golf courses and other recreational facilities does not constitute Leisure World's principal Instead, the record of this proceeding supports the business. conclusion that the NCCI properly classified the entire business of Leisure World as a homeowners association falling within the scope of classification code 9015. Therefore the NCCI properly classified the business operations of Leisure World in classification code 9015 and appropriately rejected Leisure World's effort to categorize its primary business operation within the scope of classification code 9060.

. . .

27

28

. . .

21

22

23

24

25

26

27

28

### CONCLUSIONS OF LAW

- Leisure World Community Association and the National Council on Compensation Insurance received notice of this proceeding as prescribed by A.R.S. §§20-163 and 41-1061.
- The Director has jurisdiction over this matter pursuant to A.R.S. §§20-142 and 20-367.
- Leisure World Community Association bears the burden of proving that the action taken by the National Council on Compensation Insurance is in violation of the Insurance Code. Leisure World Community Association has not met this burden.
- The evidence supports the conclusion that the 4. National Council on Compensation Insurance properly classified Leisure World Community Association's risk in classification code 9015 in accordance with the rating and classification system filed with and approved by the Department.

#### ORDER

IT IS ORDERED that the the petition for relief filed by Leisure World Community Association is denied.

EFFECTIVE this 22nd day of February, 1995.

Director of Insurance

Chief Administrative Law Judge

# NOTIFICATION OF RIGHTS

The aggrieved party may request a rehearing with respect to this Order by filing a written petition with the Administrative

27

28

1

Law Division within 30 days of the date of this Order, setting forth the basis for such relief pursuant to A.A.C. R4-14-114(B).

The final decision of the Director may be appealed to the Superior Court of Maricopa County for judicial review pursuant to A.R.S. §20-166.

COPY of the foregoing mailed/delivered this 22nd day of February, 1995, to:

Gay Ann Williams, Deputy Director Charles R. Cohen, Executive Assistant Director Deloris E. Williamson, Assistant Director Bernard Hill, Property and Casualty Analyst Department of Insurance 2910 N. 44th Street, Suite 210 Phoenix, Arizona 85018

S. David Childers
John P. Flynn
Low & Childers, P.C.
1221 E. Osborn, Suite 104
Phoenix, Arizona 85014

Steven M. Guttell Gust Rosenfeld 201 N. Central Ave., Ste. 3300 Phoenix, Arizona 85073-3300

Thomas W. Cleary, Director Government, Consumer & Industry Affairs National Council on Compensation Insurance 30501 Agoura Road, Suite 205 Agoura Hills, CA 91301

Peter H. Schelstraete Assistant Attorney General 1275 W. Washington Phoenix, Arizona 85007

Chris Crawford