#### STATE OF ARIZONA

# Department of Insurance and Financial Institutions FILED January 7, 2022 by AS

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In the Matter of:

SERVICES, INC.

FREEDOM NATIONAL INSURANCE

Respondent.

(National Producer No. 3225338)

Conclusions of Law and Order.

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# STATE OF ARIZONA

## DEPARTMENT OF INSURANCE AND FINANCIAL INSTITUTIONS

No. 22A- 001 -INS

**CONSENT ORDER** 

The Arizona Department of Insurance and Financial Institutions ("Department") has received evidence that Freedom National Insurance Services, Inc. ("Freedom" or "Respondent") violated provisions of Title 20 of the Arizona Revised Statutes ("A.R.S."). Respondent wishes to resolve this matter without the commencement of formal proceedings, and admits the following Findings of Fact are true, and consents to the entry of the following

### FINDINGS OF FACT

- 1. Freedom currently holds an Arizona insurance producer license, NPN number 3225338. Freedom's business address of record is 8855 Research Drive, Irvine, CA 92618 and mailing address of record is PO Box 7820, Newport Beach, CA 92658. Freedom's designated responsible licensed producer is Bijan Abdi, whose email address of record is bijan@Freedomgeneral.com.
- 2. On June 18, 2021, and later on July 29, 2021 Farmers Insurance Group ("Farmers") sent a letter notifying the Department that Freedom submitted private passenger auto filings to

the Department, as well as sold policies to Arizona consumers that were purportedly underwritten
by 21st Century Premier Insurance Company ("21st Century"). 1 21st Century explained that it
never authorized Freedom to make form or rate filings on its behalf or issue policies claiming to
be underwritten by 21st Century. 21st Century confirmed that it never received any premiums
in connection with those policies.

- 3. On September 23, 2021, the Department sent Freedom a request for records production, which Freedom responded to on October 8, 2021. At no time prior to the Department's September 23, 2021 letter did Freedom contact the Department regarding this matter.
- 4. The Department has reviewed Freedom's responses and records. The documents provided by Freedom show that:
  - i. On or about December 1, 2020, Freedom entered into a Program Administration Agreement ("Agreement") with Motion Auto, LLC ("Motion Auto") under which Motion Auto designated Freedom as its general agent and purported to authorize Freedom to solicit and bind private passenger automobile insurance policies under Motion Auto's "Horizon" Arizona automobile insurance program.
  - ii. On January 4, 2021, Motion Auto made personal automobile insurance policy form and rate and rule filings with the Arizona Department of Insurance and Financial Institutions purportedly on behalf of 21st Century Premier Insurance Company ("21st Century") to be used for the Horizon program.

<sup>&</sup>lt;sup>1</sup>21st Century is a company within the Farmers Insurance Group.

- iii. On June 18, 2021, counsel for 21st Century notified Freedom that it does not have the authority or permission to either issue policies or make regulatory filings on behalf of 21st Century. 21st Century specifically demanded that Freedom immediately cease and desist from issuing any unauthorized policies on behalf of 21st Century. 21st Century directed Freedom to immediately send notices to any person currently holding such policy disclosing that Freedom had no authority to issue such policies and requested from Freedom to immediately withdraw any form or rate filings it submitted to state regulators representing 21st Century as the insurer for any policies sold by Freedom.
- iv. On August 23, 2021, counsel for Motion Auto sent a letter to Freedom purporting to immediately terminate the Agreement and suspending any and all purported underwriting authority previously granted to Freedom.
  - v. Freedom continued to administer and renew policies purportedly underwritten by 21st Century until November 15, 2021 and assumed the indemnification of the insurance risk for the Horizon policies. Freedom continued to administer the payment of claims under the subject policies from bank and trust accounts controlled by Freedom and the third-party administrator originally arranged by Motion Auto. Freedom asserts that it did not intend to engage in the business of an insurance company in this state. Freedom engaged in efforts to establish a relationship with a new underwriting insurer but was ultimately unsuccessful.
- vi. On November 15, 2021, Freedom issued a Notice of Cancelation to all Horizon policyholders with an effective date of December 10, 2021.

# **CONCLUSIONS OF LAW**

- 5. As a licensed insurance producer, Respondent is only authorized to sell, solicit or negotiate insurance in the State of Arizona, within the meaning of A.R.S. § 20-282. Respondent's insurance producer license does not authorize Respondent to act as an insurer and to engage in the business of making contracts of insurance.
- 6. Respondent's conduct, as described above, constitutes engaging in the business of making contracts of insurance indemnification in this state, within the meaning of A.R.S. §§ 20-103, 20-104, and 20-106. Respondent is not authorized to make contracts of insurance and indemnify persons in this state.
- 7. Respondent's conduct, as described above, constitutes the transaction of insurance in this state without complying with the applicable provisions of A.R.S. Title 20, in violation of A.R.S. §§ 20-107, 20-206 and 20-401.01(A).
- 8. Respondent's conduct, as described above, constitutes the collection of premiums and is required to comply with the reporting requirements and payments of premium tax, as prescribed by A.R.S. § 20-224.
- 9. Respondent's conduct, as described above, constitutes the unlawful transaction of insurance business in this state without a certificate of authority from the Director, within the meaning of A.R.S. § 20-401.01(A).
- 10. The transaction of insurance business in violation of A.R.S. § 20-401.01 does not impair the validity of any act or contract of the insurer, pursuant to A.R.S. § 20-402.
- 11. Grounds exist for the Director to request the payment of the Automobile Theft Authority fee, as prescribed by A.R.S. § 41-3451(J).

12. Grounds exist for the Director to impose a civil penalty against Respondent, pursuant to A.R.S. § 20-295(F).

#### **ORDER**

#### IT IS HEREBY ORDERED THAT:

- 1. Respondent shall continue to fund its current obligations under any Horizon policies, including the payment of any lawful and eligible claim arising thereunder, in accordance with Arizona laws and regulations pertaining to claims handling.
- 2. Respondent shall continue to provide customer service to any claimants that contact them regarding claims arising out of the now canceled Horizon policies. In addition, Respondent shall respond to any inquiries from the Department regarding consumer complaints arising under the Horizon policies.
- 3. Respondent shall immediately pay to the Department a civil money penalty in the amount of fifteen thousand dollars (\$15,000).
- 4. Respondent shall provide monthly reports to the Department evidencing the amount of money in its Horizon Trust and Indemnity Accounts, containing accounting of the amount of funds expended each month on claims. Respondent shall provide the initial report by January 15, 2022 and on the 15th of each month thereafter.
- 5. Respondent shall comply with the reporting and payment requirements relating to all collected premiums under the Horizon policies, as prescribed under A.R.S. § 20-224.

6. Respondent shall, on or before January 31, 2022, pay the fees prescribed under A.R.S. § 41-3451(J) for each vehicle insured by any Horizon policies.

Effective this 7th day of January , 2022.

Evan G. Daniels, Director

Arizona Department of Insurance and Financial Institutions

#### CONSENT TO ORDER

- 1. Respondent has reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- 2. Respondent admits to the jurisdiction of the Director of the Arizona Department of Insurance and Financial Institutions and admits the foregoing Findings of Fact and consents to the entry of the foregoing Conclusions of Law and Order.
- 3. Respondent is aware of its right to notice and to a hearing, at which it may be represented by counsel, present evidence and examine witnesses.
- 4. Respondent irrevocably waives its right to such notice and hearing and to any court appeals relating to this Consent Order.
- 5. Respondent states that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to induce it to enter into this Consent Order and that it has entered into this Consent Order voluntarily.
- 6. Respondent acknowledges and agrees that the acceptance of this Consent Order by the Director is solely to settle this matter and does not preclude the Department from instituting other proceedings as may be appropriate now or in the future. Furthermore, and notwithstanding

any language in this Consent Order, this Consent Order does not preclude in any way any other state agency or officer or political subdivision of this state from instituting proceedings, investigating claims, or taking legal action as may be appropriate now or in the future relating to this matter or other matters concerning Respondent, including but not limited to violations of Arizona's Consumer Fraud Act. Respondent acknowledges that, other than with respect to the Department, this Consent Order makes no representations, implied or otherwise, about the views or intended actions of any other state agency or officer or political subdivision of the state relating to this matter or other matters concerning Respondent.

- 7. Respondent acknowledges that this Consent Order is an administrative action that the Department will report to the National Association of Insurance Commissioners (NAIC). Respondent further acknowledges that it must report this administrative action to any and all states in which it holds an insurance license and must disclose this administrative action on any license application.
- 8. Bijan Abdi represents that he is the President and CEO of Respondent and is authorized to sign the Consent to Order on behalf of Respondent.
- 9. Respondent waives all rights to seek an administrative or judicial review or otherwise to challenge or contest the validity of this Consent Order and its accompanying parts before any court of competent jurisdiction.

1/6/2027 Date

Bijan Abdi, Presidentland CEO

Freedom National Insurance Services, Inc.

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1	ORIGINAL of the foregoing filed this 10th day of January, 2022, in the office of:
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3	Evan G. Daniels, Director Arizona Department of Insurance and Financial Institutions Attn: Ana Starcevic
4	100 North 15 <sup>th</sup> Avenue, Suite 261 Phoenix, AZ 85007-2630
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6	COPY of the foregoing delivered by E-mail, to:
7	Freedom National Insurance Services, Inc. c/o Joel D. Taylor, Attorney for Respondent idt@jjoycelawfirm.com
8	COPY of the foregoing delivered/emailed same date, to:
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10	Deian Ousounov, Regulatory Legal Affairs Officer Ana Starcevic, Paralegal Project Specialist Erin Klug, Assistant Director
11	Steven Fromholtz, Assistant Director for Consumer Protection Linda Lutz, Legal Assistant
12	Arizona Department of Insurance and Financial Institutions 100 North 15th Avenue, Suite 261
13	Phoenix, Arizona 85007-2630
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15	Francine Juarez Francine Juarez
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